



GIGABYTE™

GIGA-BYTE TECHNOLOGY CORPORATION

2024 Q3 Investor Conference

2024/11/15

Agenda

1. 2024 Q3 Financial report
2. Perspective and strategy
3. Product information
4. ESG
5. Q&A

Disclaimer

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Statements made in this presentation include forward-looking statements, which include, without limitation, statements about the issues, plans and expectations of Gigabyte. Forward-looking statements reflect, among other things, management' s plans and objectives for future operations, current views with respect to future events and future economic performances and projections of various financial conditions. These forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause actual results to differ substantially from those expressed or implied by such forward-looking statements.

2024 Q3 Financial Report

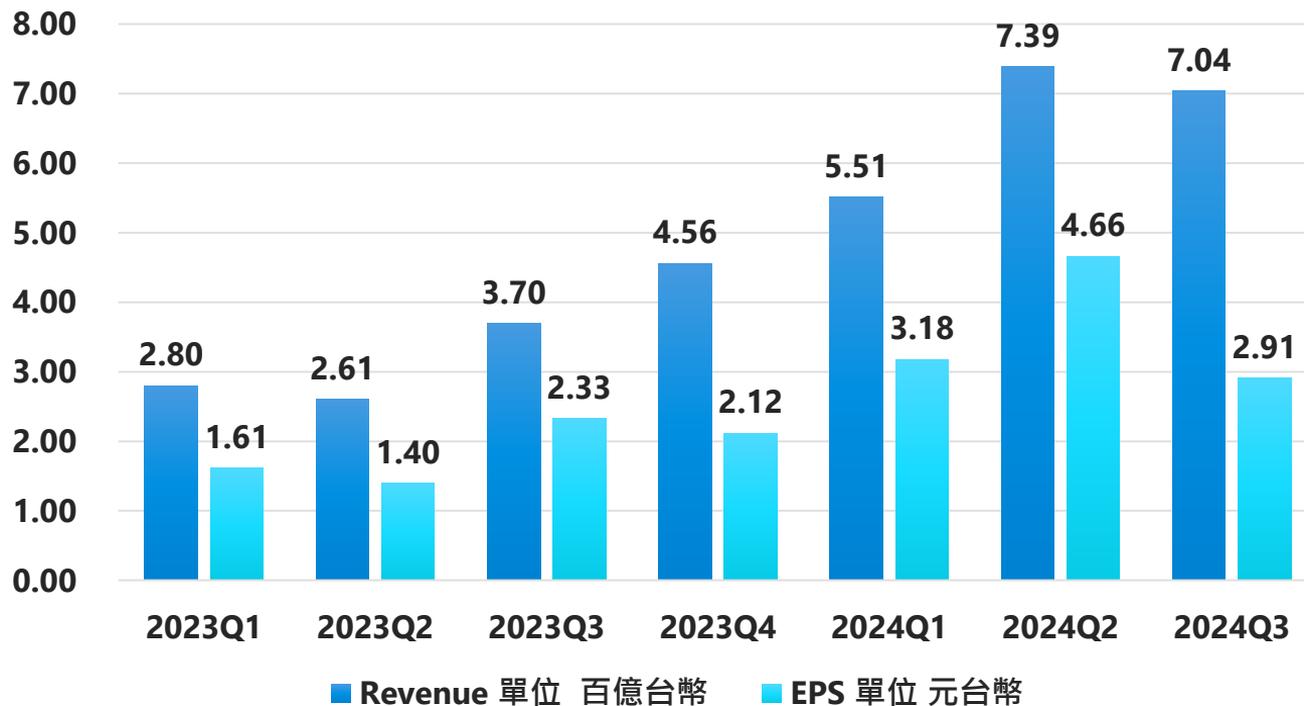
2024 Q1 2024Q2 2024Q3 VS. 2023Q3 Balance Sheet

in NT\$100Mn	Mar .31 ,2024	Jun 30,2024	Sep 30 ,2024	Sep 30 ,2023	Growth	YoY
Cash & Equivalents	173.89	160.22	325.45	285.50	39.35	13.99%
Accounts Receivable	273.68	304.88	326.10	161.24	164.86	102.24%
Inventories	505.01	437.98	442.77	287.85	154.92	53.81%
Current Assets	1,007.75	958.83	1212.29	788.03	424.26	53.92%
Fixed Assets	48.22	63.50	63.93	48.62	15.31	31.48%
Total Assets	1,108.63	1063.19	1318.88	877.45	441.43	50.30%
Accounts Payable	320.57	216.01	346.35	244.31	102.04	41.76%
Current Liabilities	610.66	570.93	607.71	419.43	188.28	44.88%
Total Liabilities	706.72	668.55	798.83	516.38	282.45	54.69%
Paid-in Capital	63.57	63.56	66.98	63.56	3.42	5.38%
Stockholders' Equity	401.9	394.63	520.05	361.06	158.99	44.03%

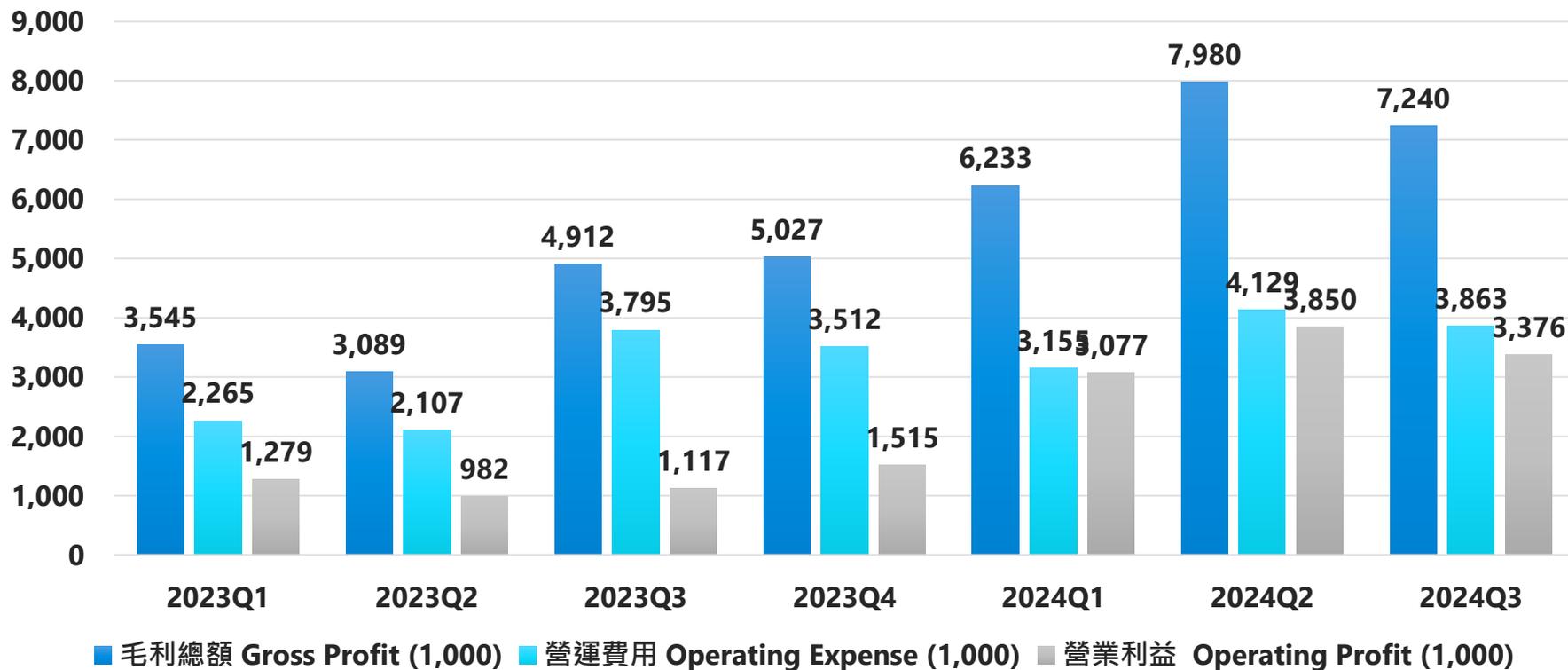
2024 Q1 2024Q2 2024Q3 VS. 2023Q3 Income Statement

(in NT\$100Mn)	2024 Q1	2024 Q2	2024 Q3	2023 Q3	Growth	YoY
Net Revenue	551.64	739.23	704.45	370.13	334.32	90.32%
COGS	489.31	659.43	632.05	321.00	311.05	96.90%
Gross Profit	62.33	79.80	72.40	49.12	23.28	47.39%
Operating Expenses	31.55	41.29	38.63	37.95	0.68	1.79%
Operating Profit	30.77	38.50	33.76	11.17	22.59	202.23%
Pre-Tax Profit	27.39	40.37	29.91	18.42	11.49	62.37%
Tax	6.66	7.60	6.65	3.64	3.01	82.69%
Net Profit	20.72	32.77	23.25	14.78	8.47	53.30%
EPS	3.18	4.66	2.91	2.33	0.58	24.89%
Gross Margin %	11.30%	10.79%	10.27%	13.27%		-3.00%
Operating Expense %	5.72%	5.58%	5.48%	10.25%		-4.77%
Operating Margin %	5.58%	5.20%	4.79%	3.01%		1.78%

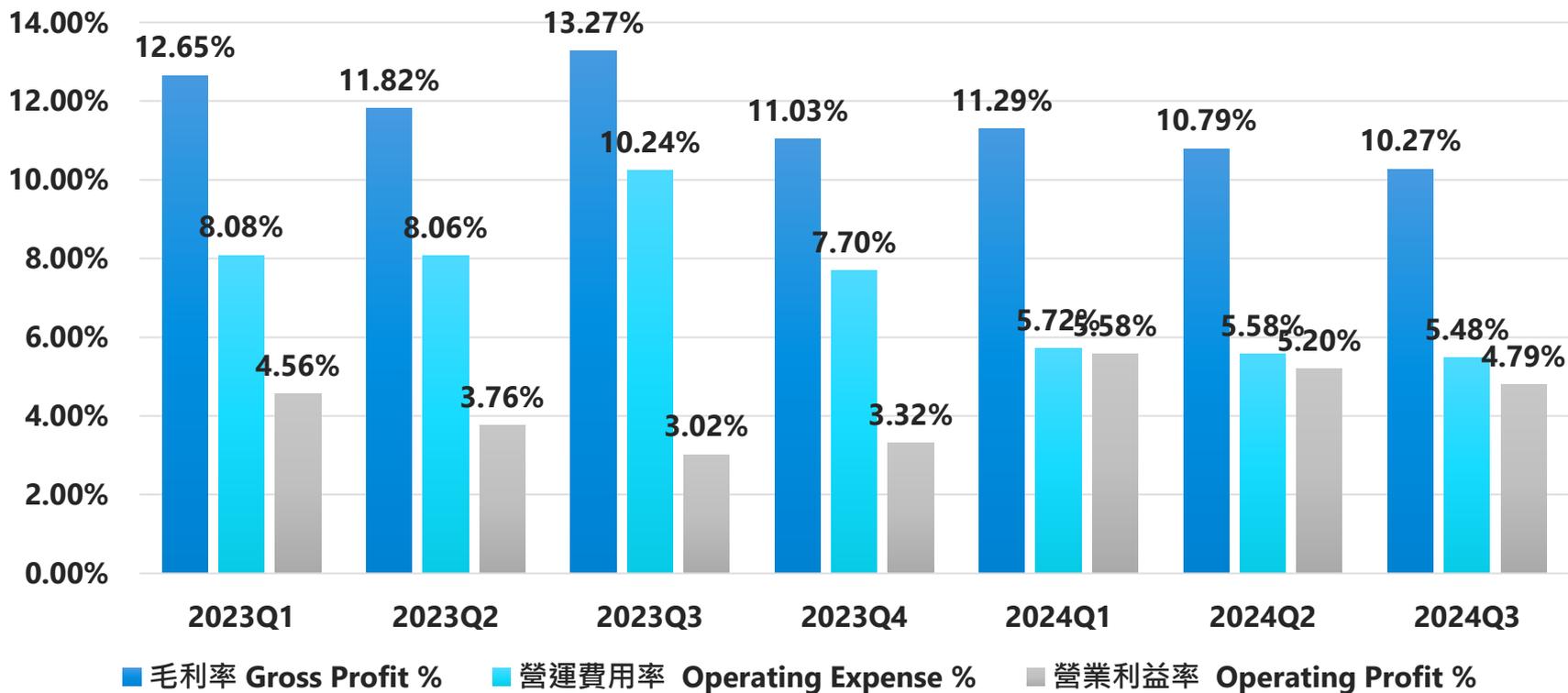
2023 Q1 ---2024Q3 Revenue & EPS



2023 Q1 ---2024Q3 Gross Profit Operating Expense & Operating Profit

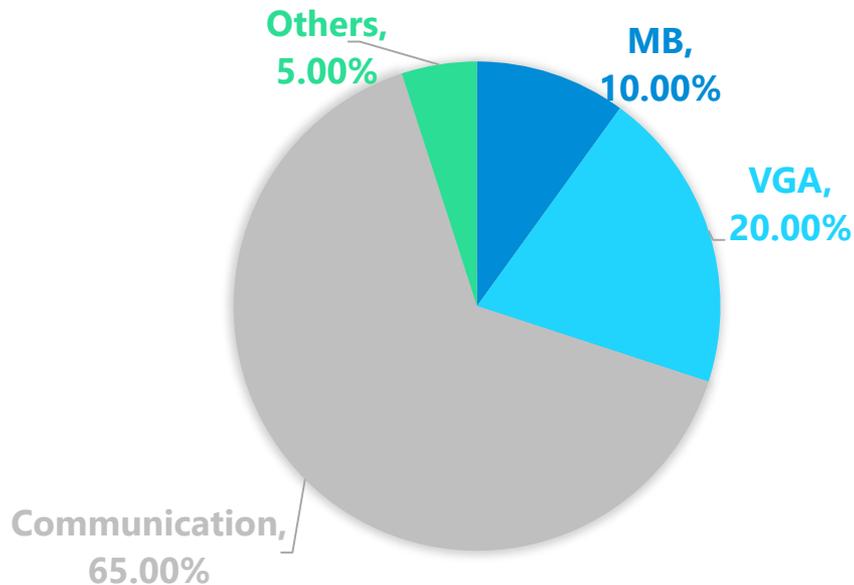


2023 Q1 ---2024Q3 Gross Profit % Operating Expense % & Operating Profit %

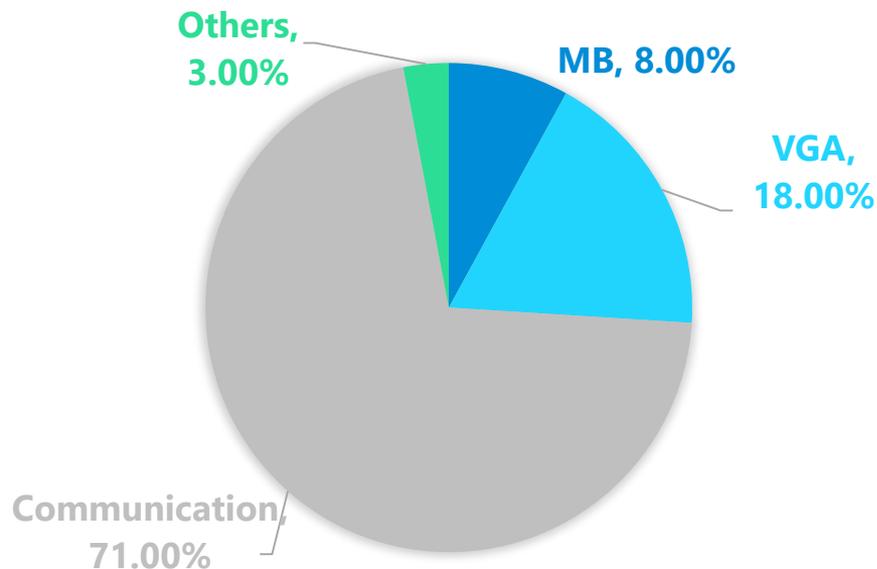


2024 Q3 VS. 2024 Q2 Revenue Breakdown by Product

2024Q3 Revenue %

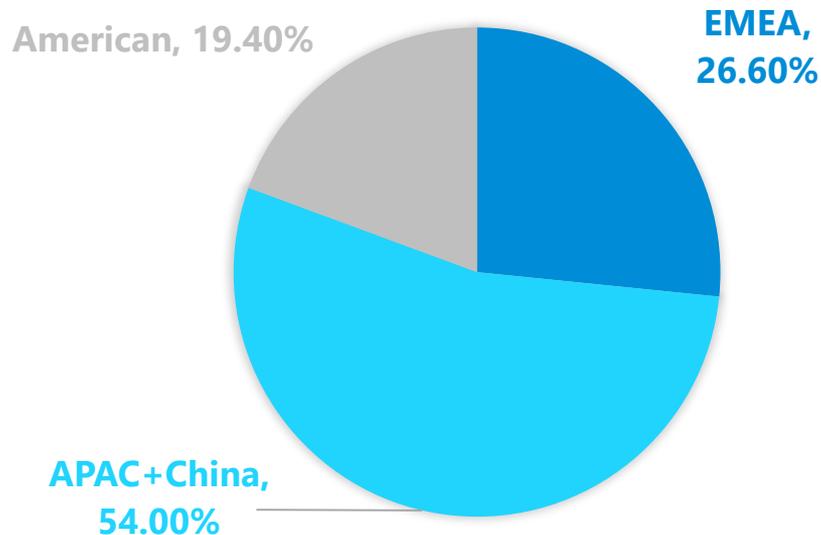


2024Q2 Revenue %

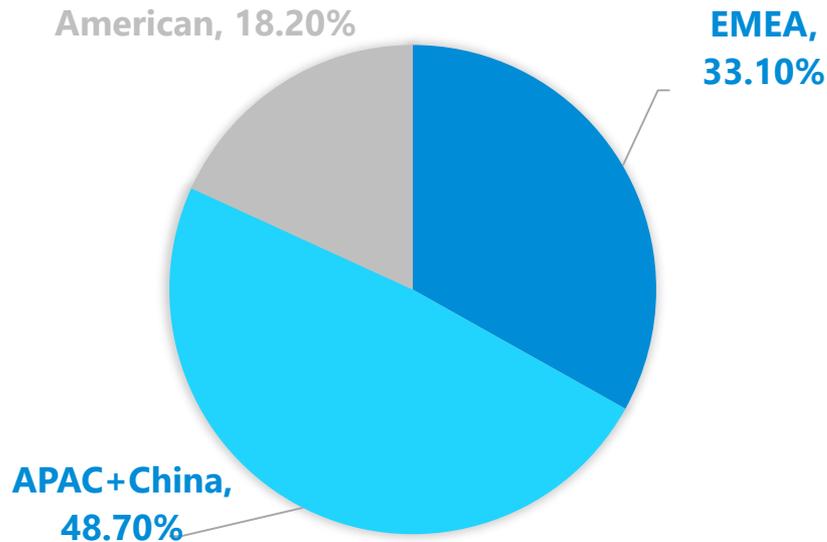


2024 Q3 VS. 2024 Q2 Revenue Breakdown by Region

2024 Q3 Revenue %



2024 Q2 Revenue %



2024 Q3 keynotes

- 2024 Q1-Q3 EPS 10.72 VS. 2023 Q1-Q3 EPS 5.34 YoY +101%
- 2024 Q3 revenue 70.4 Billion NT YoY grow +90% 2024 accumulated revenue 199.5 billion NT YoY grow +118%
- 2024 Q3 exchange rate ended with 0.8 NT depreciation and resulted in the outcome of 628 million NT exchange loss; however, the exchange loss has been returned +60% in Oct 2024 because the 2024 Oct exchange rate rebound
- Benefit from the effectiveness of the economic scale, the operating expense rate dropping down consistently (Q1: 5.72% Q2: 5.58% Q3: 5.48%)
- 2024Q3 QoQ Gross margin rate lower down 0.52% because of two reasons, one is the insufficient supply of high end VGA cards compressing the gross margin rate and the other is because AI server big customers combination dilute the gross margin rate
- Usually Q3 is the peak season of MB/VGA of 4 quarters; however, with the new MB/ VGA contribution and consistent AI SERVER deployment will minimize the seasonal revenue drop within single-digit %

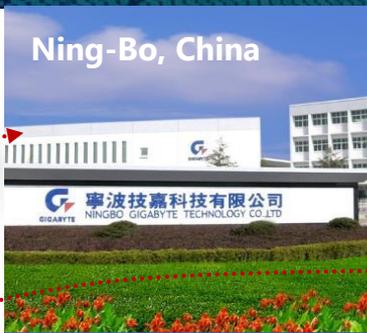
2025 Perspective and Strategies

- With new VGA generation + 3A game title launch, 2025 MB/VGA market will keep growing stably Gigabyte will continuously providing innovative products/ Fastest time to Market/ Optimized product combination to pursue both revenue and profit growth

For AI PC market, Gigabyte will launch a series of new products with optimized AI software/hardware solution

- Gigabyte will further diversify AI SERVER customer portfolio and enhance Gigabyte cutting-edge technology supporting customer requirement for one-stop solution and consistent improving targets on
 - TTM (time to market fastest AI computing power deployment)
 - TCO (total cost of operation)
 - PUE (Power Usage Effectiveness)Further strengthen the engagement with AI DATACENTER partners
- Optimistic perspective for 2025, Gigabyte is planning to keep the revenue growth at a double-digit %

GIGA-BYTE consistently expanding global manufacturing site to support customers growth



GIGABYTE SERVER SOLUTION

DLC DATA CENTER SOLUTION

GCT provides rack-level design and integration, and works with global partners to provide expertise and service, help customers succeed and achieve TTM goal

DLC Server



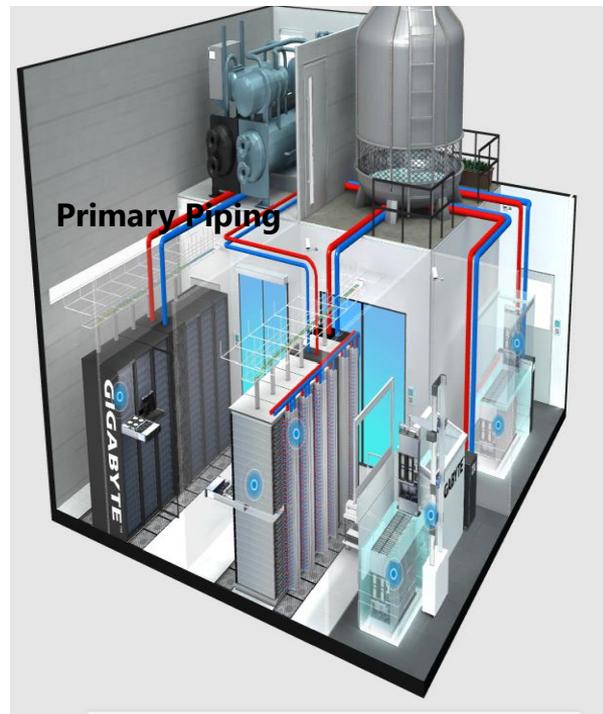
Rack Manifold



CDU Unit



Rear door/
In Row Chilled



GIGABYTE™

Implement Immersion Cooling In Your Data Center



Scalable



Faster



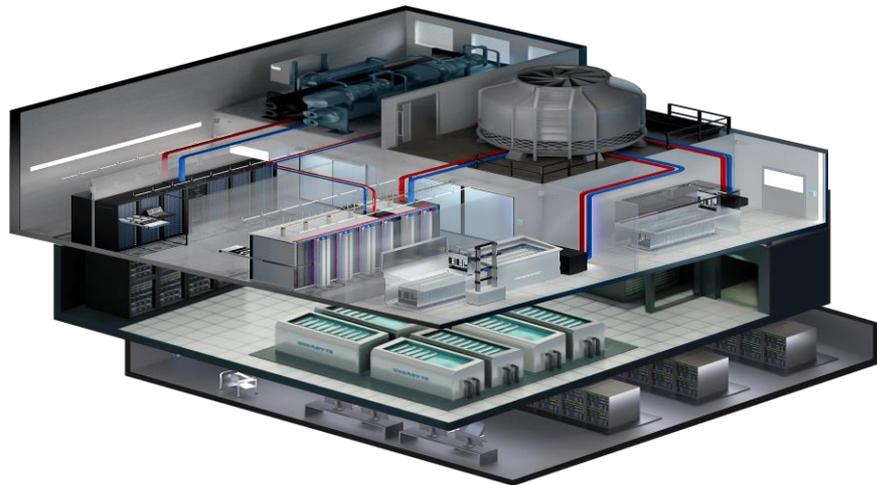
Energy
Efficient



Better
TCO



Reliable



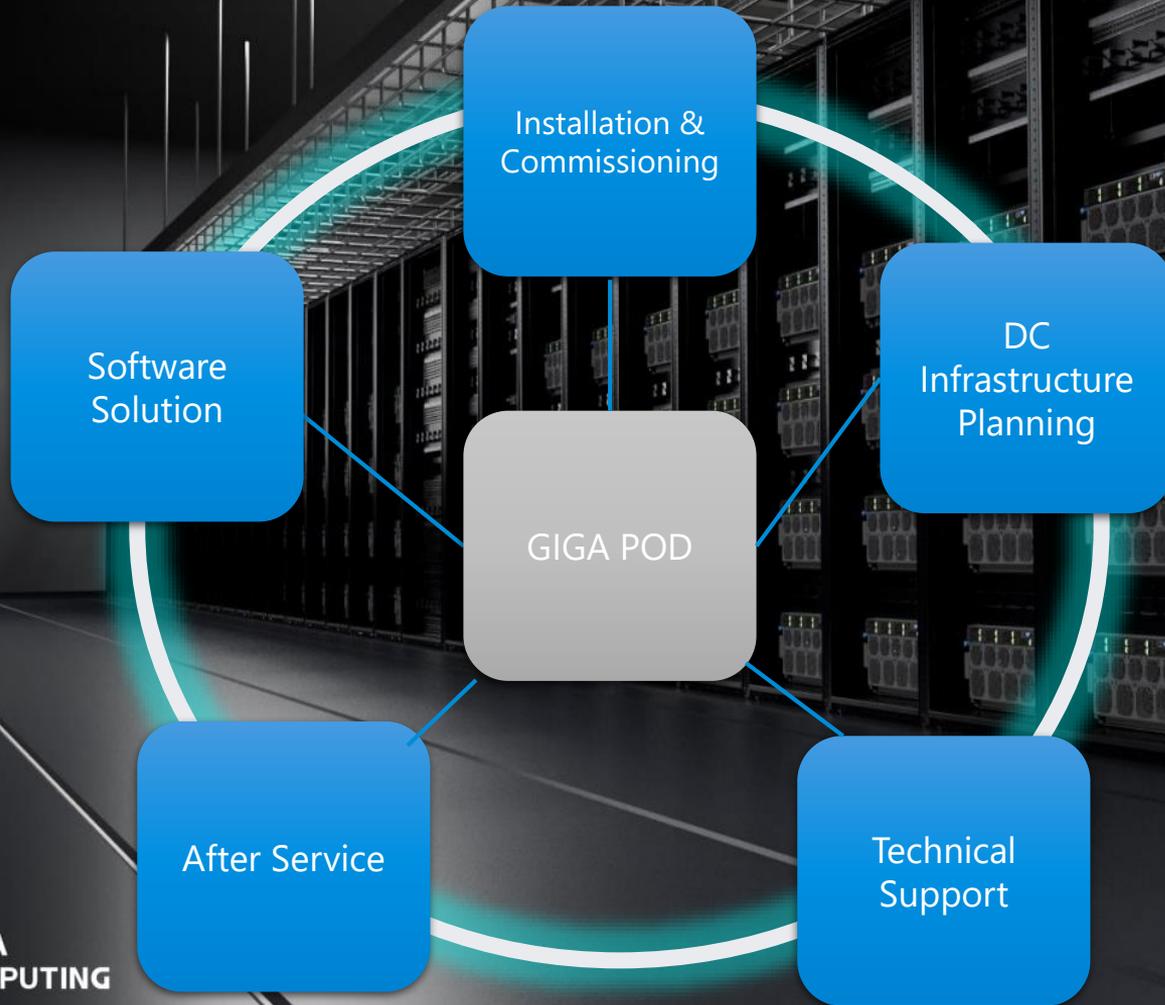
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GIGABYTE

GIGA POD One-stop Shop Solution

- 產業整合力：GIGABYTE 與 AMD、Intel 和 NVIDIA 等技術領導者的密切合作 創新整合
- 多樣產品組合：擁有豐富多樣高密度算力的GPU伺服器，可為用戶量身打造
- 高度擴展性：GIGA POD 設計具高度靈活性與未來擴展可能，確保最佳效能和效率。
- 高效能運算：GIGABYTE透過優化散熱設計或導入液體冷卻方案以確保提供頂尖運算力。
- 專業knowhow：提供部署大型人工智慧資料中心 從諮詢到建置佈署的一條龍服務。



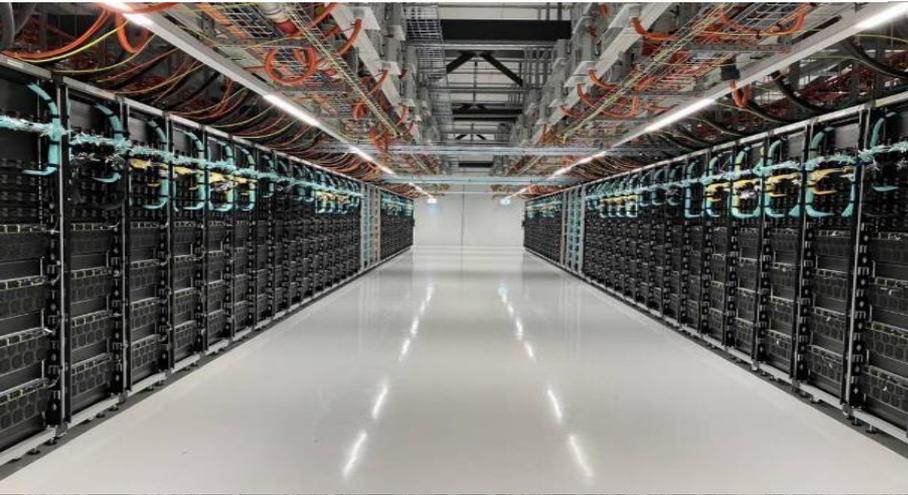


GIGAPOD

一站式解決方案

GIGA POD
One-stop Shop Solution

AI DATACENTER DEPLOYMENT



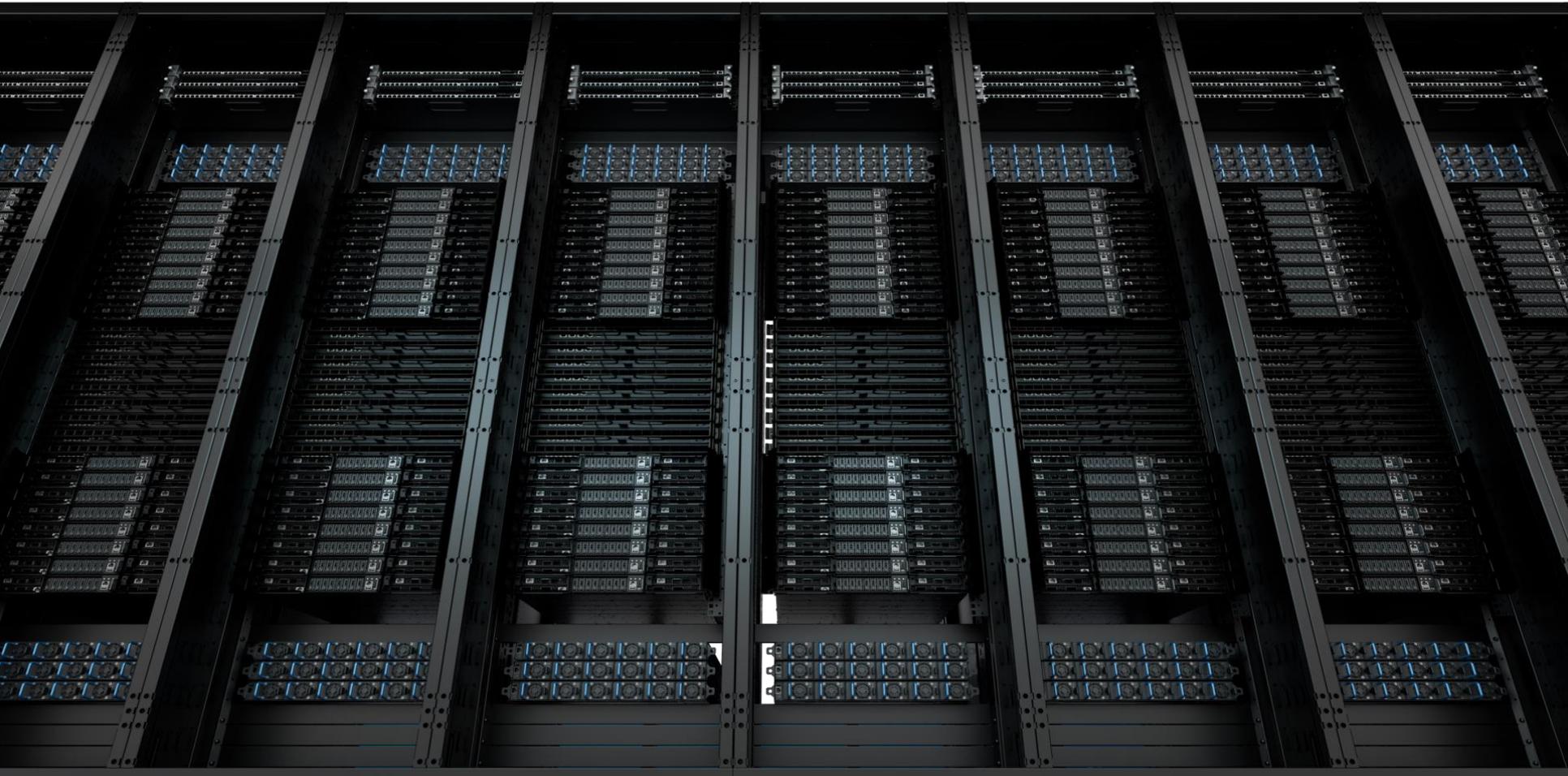
H200 DLC RACK INTEGRATION SOLUTION

GIGABYTE™

 **nVIDIA.**



GB200 DLC RACK INTEGRATION SOLUTION



GIGABYTE AI NOTEBOOK MB VGA

Gigabyte AI NB From Cloud-Edge-Client

AI 走下雲端 無所不在



Cloud



Data Center
Models, Research



Model
Training on DT



Gaming,
Animation Rendering



Personal
Studio

技嘉 熱銷全球 G6X 電競筆電

是你的 AI 工作站、你的電競遊戲室，也是你的個人劇院。GIGABYTE G6X 實現你的無界可能。

GIGABYTE™

AI
GIGABYTE



GIGABYTE G6X (2024)

XPECT NO RULES

GIGABYTE AI Gaming Laptop

技嘉 AORUS 17X AI 電競筆電



AORUS 17X (2024)

Crafted for AI Gaming.

AORUS AI Gaming Laptop

技嘉 AORUS 16X AI 電競筆電

AORUS

Ai
GIGABYTE



AORUS 16X
RE:DEFYNE
AORUS AI Gaming Laptop

GIGABYTE™

AORUS 16X 全球媒體好評不斷

全球筆電評測權威 [Notebookcheck](#)，給予AORUS 16X 電競筆電極高評價：

“技嘉為遊戲玩家和創作者提供了一款功能強大、配備精良的筆記型電腦，並且沒有暴露出任何嚴重的弱點”



“The Gigabyte Aorus 16X is a solid laptop that delivers a good user experience. I have no doubt that this machine will have strong appeal.”

-[KITGURU](#)



“The AORUS 16X really was the star of the show(CES) fitting a 16” display in a 15” notebook body.”

-[UFD Tech](#)



“There’s an audio combo, UHS-II microSD card slot, USB Type-A and Thunderbolt Type-C on this side, which I like as it gives you the option of connecting devices on either side.”



You’re obviously going to get co-pilot and NVIDIA generative AI which is standard pretty much on everything, but GIGABYTE does have their own AI as well.”

-[Matthew Meniz](#)



“I really like this form factor. It is projecting down the AORUS logo onto the table. Super cool feature I’ve never really seen this before as kind of fun I dig.”

-[PCWorld](#)

新世代 Intel Z890 & AMD X870出貨



TRUE AI,
INFINITE PERFORMANCE

- INFINITE-MEMORY ○
- D5 BIONIC CORSA ○
- VRM ○
- THERMAL ○
- DIY-FRIENDLY ○
- CONNECTIVITY ○
- ULTRA DURABLE ○
- SOFTWARE ○

AI D5 黑科技

用AI打造最強效能主機板

AI超頻

釋放最強效能



AORUS AI Snatch

AI一鍵超頻

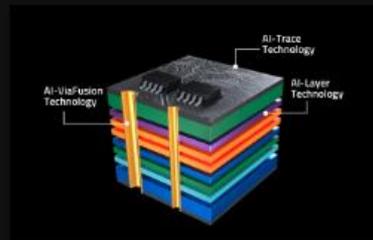


AI SNATCH Engine

真AI超頻模型

AI設計

最佳化訊號品質



AI-Driven PCB Design

AI輔助PCB設計



HyperTune BIOS

AI輔助BIOS設計

AI TOP系列主機板戰線到齊

工作站級
AI TOP



W790 AI TOP
TRX50 AI TOP

高階
AORUS AI TOP



Z890 AORUS EXTREME AI TOP
Z890 AORUS MASTER AI TOP
X870 AORUS EXTREME AI TOP

基本型
AI TOP



Z890 AI TOP

最佳桌上型 AI 模型 Fine-tuning 方案



多顯示卡支援
PCIe 5.0 x16
多顯示卡創造卓越算力



超大記憶體容量擴充
多 DIMM DDR5
提供AI訓練最大容量



多高速M.2裝置支援
M.2 SSD RAID 0
加速算力並擴充記憶體



雙 10 Gbe 網路
25KV 電流衝擊保護
最快速而穩定的網路

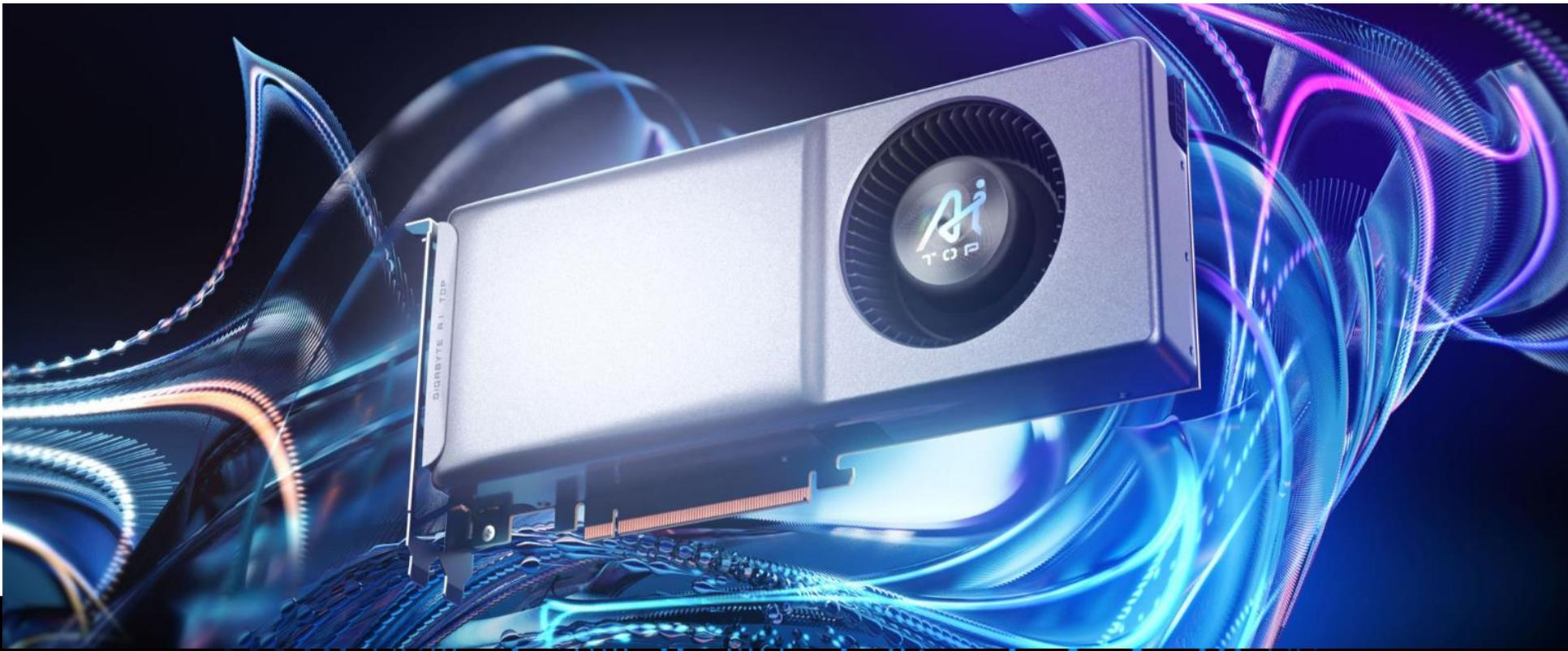
顯示卡

技嘉科技持續不斷深耕NVIDIA與AMD顯示卡



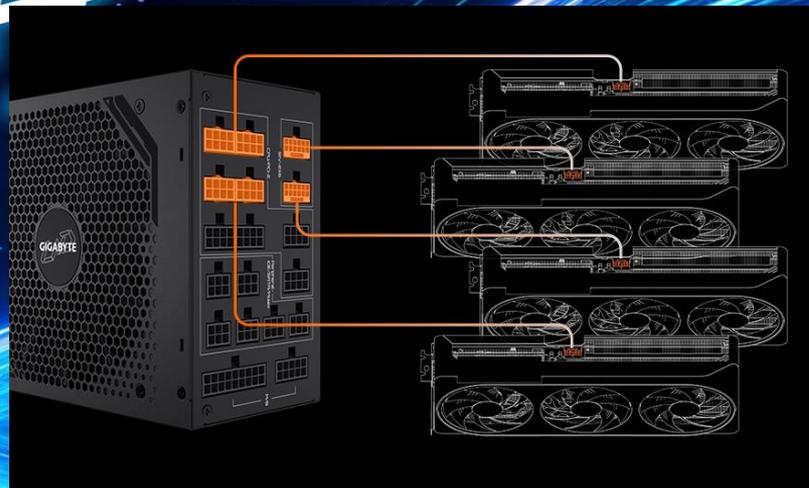
顯示卡

GeForce RTX™ 4070 Ti SUPER AI TOP 顯示卡



電源供應器

UD1600PM PG5 AI TOP 電源供應器



技嘉科技 2024 ESG

環境 Environmental
社會 Society
公司治理 Governance

創新科技，升級你的生活，永續企業與品牌

以2009年為基準年
溫室氣體排放
降低 達**43.95%**
每單位營收的碳排放強度
提高 **5.1 倍**



承諾讓地球再次
綠意盎然
2023年 **9,375** 棵
我們種植超過 **101,899** 棵樹木

維持一個清潔和環
保的企業和供應
鏈，將水消耗降低
35.95%

舉辦教育研討會等相關活
動，以傳遞社會與環保意
識超過**115,303**小時

為培養創新型人才，
“G-Design” 連續舉辦
21 年

降低企業營運的環境營響，
減少工業廢物達**0.18%**
每噸廢物的營收強度
提高**2.9** 倍

秉持著 ESG 精神



2023-2024 的獲獎紀錄



2024 年

第20屆

遠見CSR暨ESG獎
企業社會責任綜合績效
電子科技組楷模獎
(連續八年晉級決賽·4度或獎)



TAIWAN
EXCELLENCE



reddot design award

2024 年

7項產品榮獲
32th臺灣精品

15項產品榮獲
紅點設計獎



2024

外資精選
100強

Institutional Investor

2023 全亞洲高管團隊
最優投資者關係計畫
最優投資者關係團隊
最優ESG
最優董事會
最優投資者關係專業人員

2023 CDP

氣候領導級 A-
(連續三年被評為領導者)
供應商議合管理級 B
水安全 管理級 B



2023

1111人力銀行
幸福企業
科技研發類銀獎



經濟部工業局
台灣國際價值品牌
(連續兩年獲獎)

2024 運動企業認證
(2016迄今第4度)



低碳排放的永續價值鏈

2024 年 第七屆供應商大會

活動時間：

2024年9月19日 (四) 14:00-16:00

出席狀況：

共計71家企業、107位供應商夥伴

主旨：

因應氣候變遷，分享企業如何減碳
及因應全球法規，協助企業轉型

講題一

告別碳焦慮！企業轉型風險因應對策
技嘉科技 | 朱福政 永續長

碳智能和碳盤查的導入不僅能有效降低
運營成本，還能幫助企業面對日益嚴苛的
環保法規，這將是長期「利」大於弊的
投資策略。

同時也力邀供應商加入碳盤查相關輔導
計畫。

法規因應: IFRS S1、S2

講題二

淨零碳排與企業治理

台灣大學風險社會與政策研究中心 | 周桂田 主任

剖析了歐盟CBAM對國際貿易的影響，並
探討台灣如何應對淨零轉型。

同時，解析台灣政府綠色金融1.0至3.0、
2050淨零路徑圖、氣候變遷因應法修訂及
碳費徵收，說明其對企業運營和轉型的影
響。

台灣/東莞/寧波 3地連線 進行大會



營運長致詞勉勵

台大周桂田教授

Many Thanks

感謝

Q & A